

KUTA GLASS ACCESSORIES LTD.

WHOLESALE SUPPLIER TO THE DECORATIVE GLASS INDUSTRY

2 Lamb Street, Unit B
Georgetown, ON L7G 3M9
905-873-8800

Wholesale Buying Application

(This is not a credit application)

PART ONE – COMPANY INFORMATION		APPLICATION FORM	
Today's Date:			
Your Name:			
Title:			
Legal Business Name			
"Operating as" Name			
Please Circle One	Corporation	Partnership	Proprietorship
HST Certification Number:			
Name of Contact Person:			
Mailing Address:	Street Address:		
	City:	Province:	Postal Code:
Shipping Address:	Street Address:		
(if different than above)	City:	Province:	Postal Code:
Phone Number:			
Fax Number:			
Website Address:			
Email Address:			
Date Business Established:			
Primary Business Activity:			
Names of Additional authorized buyers:			

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PART TWO – BUSINESS INFORMATION		APPLICATION FORM
Type of Business: <i>Please check all that apply.</i>		
<input type="checkbox"/>	Commissioned Art Glass Studio	
<input type="checkbox"/>	Manufacturer of Art Glass products wholesaled to retailers	
<input type="checkbox"/>	Retail stained glass store (selling supplies, giving classes, making finished product)	
<input type="checkbox"/>	Door and window manufacturer	
<input type="checkbox"/>	Craft shop (selling other crafted items in addition to stained glass)	
<input type="checkbox"/>	Producer of finished product for sale to the public	
<input type="checkbox"/>	Plate glass or auto glass dealer	
<input type="checkbox"/>	Cabinet or furniture maker	
<input type="checkbox"/>	Giftware retailer	
<input type="checkbox"/>	Other (please specify):	

Type of Work done in Shop: <i>Please check all that apply.</i>			
<input type="checkbox"/>	Windows / Panels / Doors	<input type="checkbox"/>	Jewellery
<input type="checkbox"/>	Lamps	<input type="checkbox"/>	Jewel Boxes
<input type="checkbox"/>	Suncatchers	<input type="checkbox"/>	Kaleidoscopes
<input type="checkbox"/>	Gift Items	<input type="checkbox"/>	Sandblasting / Etching
<input type="checkbox"/>	Fusing / Slumping	<input type="checkbox"/>	Blown Glass
<input type="checkbox"/>	Bead Making	<input type="checkbox"/>	Teaching Classes
<input type="checkbox"/>	Selling Supplies	<input type="checkbox"/>	Art / Craft / Mall shows
<input type="checkbox"/>	Other: (please specify):		

Location of Business: <i>Please check all that apply.</i>			
<input type="checkbox"/>	Storefront in retail business area	<input type="checkbox"/>	In-home location
<input type="checkbox"/>	Workshop in commercial / industrial area		

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Number of Employees: <i>Please check one.</i>			
<input type="checkbox"/>	1-5	<input type="checkbox"/>	10-19
<input type="checkbox"/>	6-9	<input type="checkbox"/>	20+

Annual sales volume: <i>Please check one.</i>			
<input type="checkbox"/>	Less than \$10,000	<input type="checkbox"/>	\$50,000 - \$100,000
<input type="checkbox"/>	\$10,000 - \$25,000	<input type="checkbox"/>	\$100,000 - \$250,000
<input type="checkbox"/>	\$25,000 - \$50,000	<input type="checkbox"/>	\$250,000+

How did you hear about us? <i>Please check one.</i>	
<input type="checkbox"/>	Magazine Ad
<input type="checkbox"/>	Mailing
<input type="checkbox"/>	Referral
<input type="checkbox"/>	Canada 411
<input type="checkbox"/>	Internet (please specify)
<input type="checkbox"/>	Other (please specify)

Kuta's Wholesale Policies

Eligibility to Purchase

Kuta Glass Sells wholesale only! To qualify a business must supply us with:

- *a valid business registration related to the glass industry**
- *letter head or business card**
- *business chequing account**
- *a minimum opening order of \$600 (HST excluded)**
- *Our minimum purchase is \$200 per order**

Pricing Information

Pricing for all goods are classified into 2 levels;

Level 2 pricing for annual volume less than \$15,000.

Level 1 pricing for an annual volume over \$15,000.

When a level 2 customer makes a one-time subtotal purchase of \$2,500 or more they will be given Level 1 pricing for that order plus any future orders made in the next 2 months. Taxes, shipping and miscellaneous charges may not be included when calculating invoice value for pricing purposes.

Our fiscal year runs from June 1st. to May 31st. We review customers' annual purchases at this time and will adjust customer pricing levels automatically. If you believe you have qualified for a better pricing level during our fiscal year, please notify us and we will adjust your level pricing immediately if you have reached the next pricing level.

Terms

~You must be a valid business with a studio or storefront to obtain the prices shown in the catalogue.

~All new or existing accounts are cash and carry upon receipt of invoice.

Existing Accounts with Credit Terms

~Terms on open accounts are "net 30 days" and there is a 2% monthly finance charge on all overdue accounts.

~Accounts that reach 45 days will automatically revert to cash and carry.

***All Prices in the catalogue are subject to change. Customers will be billed at prices in effect.**

Tax and Currency Exchange (CE)

~HST/GST to be added to catalogue prices.

~CE will be added to all American products in the catalogue.

Returns

~Please do not return any merchandise without first contacting us and advising what is being returned and the reason.

~Merchandise returned for any reason other than "defective" or "wrong shipment" will be charged a 15% restocking fee plus customer pays shipping both ways.

~Glass and metals are not returnable.

~Returns of any product will not be accepted after 30 days under any circumstances.

Truck / Courier Shipments

We do our best to shop for the best shipping rates to keep freight costs affordable. Trucking and courier companies **DO NOT** cover the full cost of lost or damaged shipments without insurance. Fedex has a maximum allowance of \$100 per shipment and trucking companies offer \$2.00 per pound. Please indicate on your order if you want insurance added to cover the full cost of your shipment. **All orders will be uninsured unless specified. If you choose not to have this coverage, we are not liable for loss or damage of merchandise once it has left our warehouse.**

Responsibility for safe delivery passes to the trucking or courier company. ALWAYS sign the B.O.L. "subject to inspection". If the shipment shows outward signs of damage, please inspect the order before signing the delivery receipt. If damage or loss is evident, indicate that on the delivery receipt and file a claim at once, then notify us. As we do our best to pack glass crates and boxes to arrive safely, an industry standard acceptable for broken glass is 3-4 sheets per case.

~We ship by the means we consider best unless a specific request is made.

Account / Shipping Information

Customers are responsible for updating any account changes. This includes address, phone numbers, updating credit card information and hours of operation. **Kuta will not be responsible for any additional shipping charges** incurred due to lost or redirected shipments, or additional delivery attempts when a business is closed during regular business hours. **These charges will be passed onto the customer.**

PLEASE CALL OR EMAIL with any questions or concerns.

Thank you!

Sign _____

Date: _____